



The Youth
Employment
Champions
**ANNUAL
REPORT**



Our Vision:

Changing Lives
...Forever

Our Mission:

YES believes employment is empowerment and the cornerstone of safe and healthy communities. YES leads the Canadian youth sector with innovative programs that empower disadvantaged and vulnerable youth to become self-sufficient contributing members of society.



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“I was an unemployed newcomer to Canada. Thanks to YES, I found the strength, motivation and within a month of working with YES staff, I got my first call for an interview and started working at my first job in Canada. I had an absolutely wonderful and rewarding experience and would recommend YES to anyone.” – KAMINI





Toronto circa 1968. Historical photos courtesy of www.chuckmantorontonostalgia.wordpress.com

Youth Employment Services YES Overview – 50 Years of Serving Youth!

Youth Employment Services YES was the first specialized youth employment and counselling centre in Canada and we quickly became the model for the development of similar employment programs throughout Ontario, Canada and the World. We have remained the largest youth-serving employment agency and have continuously demonstrated our leadership and innovation in the field.

As the first youth employment organization in Canada, YES has 50 years of experience in delivering youth employment, job readiness, entrepreneurship and empowerment programs for hundreds of thousands of youth, especially at risk/disadvantaged youth. Our positive outcomes are 84% in jobs, training, entrepreneurship or return to school results.



Nearly
12,000
Youth Served
Last Year

Worked with
1,697
Employers

84%
Success Rate
Last Year

Services
Expanded to
**Vancouver
& Winnipeg**

Wrap Around Supports Provided:

- Meals for youth
- TTC tokens
- Health and wellness supports
- Clothing
- Access to caring adults

Changing
Lives Since
1968

Since 1968 YES has been the employment champion for youth by specializing in:

- Employment, entrepreneurship and empowerment programming
- job placement services (subsidized and unsubsidized)
- employment assessment, case management and professional counselling
- job retention and training
- pre-employment training and skills enhancement
- life skills training, financial literacy and mentorship

Board Chair and President's Message

*"We can change the world and make it a better place.
It is in our hands to make a difference."* — NELSON MANDELA

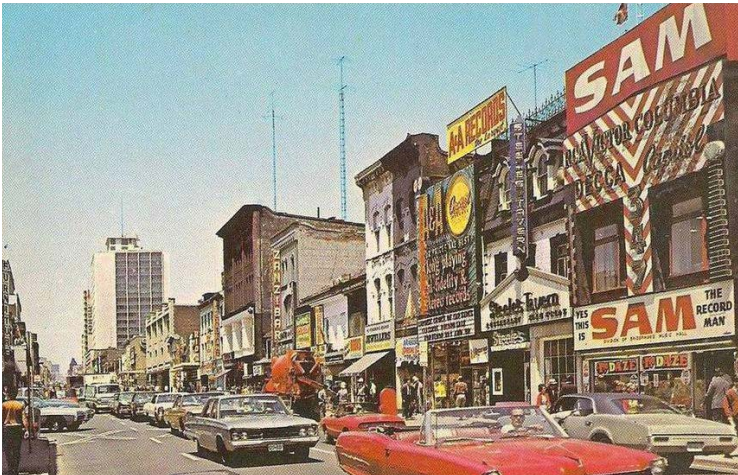
This year marks 50 years of YES helping to make the world a better place... that is 50 years of working with our incredible partners to empower youth to achieve success. It means 50 years of impacting lives, from helping opportunity youth gain their first job, to supporting young entrepreneurs to successfully launch their own businesses.

Over the past 50 years, YES has helped hundreds of thousands of youth through our employment and entrepreneurship programs. In the past year alone, we were able to support close to 12,000 youth and achieved an 84% success rate in helping youth gain employment, start their own business, return to school or enroll in training!

Since 1968, YES has responded to the needs of our community by creating specialized and innovative programs and services for youth. These have included YES responding to the demand for entrepreneurship skills for youth by launching the first Youth Business Centre which opened its doors to youth at YES more than 20 years ago. YES recognizes that employment is a social determinant of health and therefore created Toronto's first integrated employment and mental health counselling program in partnership with the Centre for Addiction and Mental Health. In addition, YES acted on evidence that employment is only part of the solution, and created Wrap Around Support services for our youth including access to meals, clothing and transportation.

None of the successes YES has achieved over the past 50 years would have been possible without the support of our amazing partners. We, at YES, continue to be extremely grateful to our partnerships with all three levels of Government, who help to ensure that YES can reach out and serve those vulnerable groups in most need of support. This past fall saw YES awarded a three-year commitment for our BizStart entrepreneurship program – this support has enabled us to more than double the number of youth served through this program!

We continue to work with our generous private funders including Citi, Accenture, Gap Inc., Starbucks Canada, and KPMG, who showcase their commitment to youth in our communities by supporting much needed services. We were also proud to develop new partnerships and



Toronto circa 1968. Historical photos courtesy of www.chuckmantorontonostalgia.wordpress.com



welcomed, among others, the Peter Gilgan Family Foundation, Manulife and eBay to the YES family. These partnerships have resulted in financial support, corporate employee engagement, in-kind support in areas such as online resources, and support for direct costs for meals, clothing and travel support for our youth. The valuable support from ALL of our donors has enabled us to expand critical services at YES and we are grateful to them all for their commitment to our youth. You can read about some of these partnerships further in this report.

A key initiative launched in this past year has been our YES On Demand! Program. Presented by Citi Foundation, this program is helping YES to share our 50 years of expertise with community partners in Vancouver and Winnipeg. Thanks to the continued support from the Citi Foundation, this will expand to Ottawa and Calgary in 2019.

As we start looking to the next 50 years, we are proud to be able to offer services nationally to empower all youth in our beautiful country.

We would like to thank the YES directors for their on-going volunteer service on the Board of YES. Their continued drive and support helps to ensure that we can continue to grow our help within our community.

We would also like to thank all of our hard-working team at YES for their amazing commitment to empowering Toronto's youth. Thanks to all of their efforts, and those efforts of our partners, this year, YES has been able to continue to change lives, forever.



Patricia Wright

Patricia E. Wright
Chair
YES Board of Directors

Timothy Lang

Timothy Lang
President & CEO
Youth Employment
Services YES

YES By The Numbers: 2017-2018

11,973
Youth Served

2,650
Clients with no income or who relied on social assistance became more financially secure

62%
Grade 12 or Less Education

62%
24 or Under

236 Clients
With Disabilities Found Employment

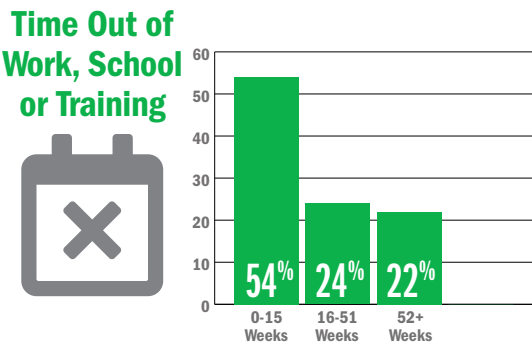
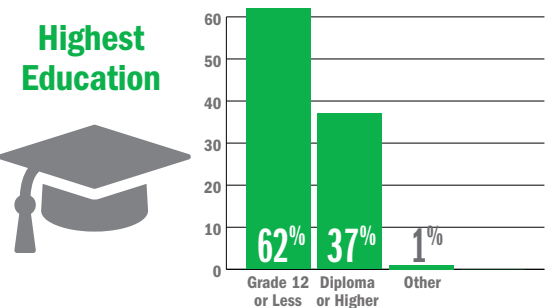
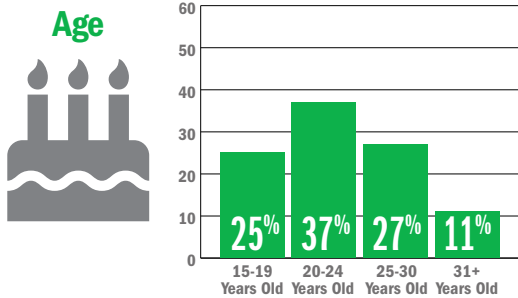
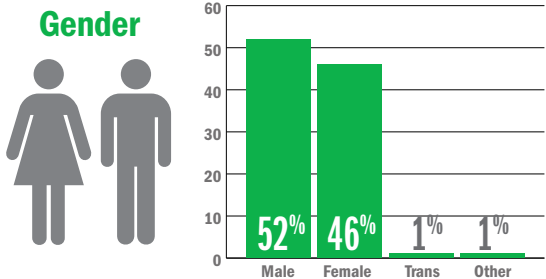
17%
New Canadians

Almost 2,500
At-risk young females were serviced through YES' assisted services

84%
Success Rate

1,290 clients
Who had been out of work, school and training for more than six months found employment

3,217
Youth maintained employment for 3 months, generating over \$16,000,000 in wages to the local economy



In 2017-18, Youth Employment Services YES Helped 11,973 Youth, including 11,234 in all our programs, and a further 739 students who attended our workshops

We achieved an 84% Success Rate in job, training, or education results

The YES' Community

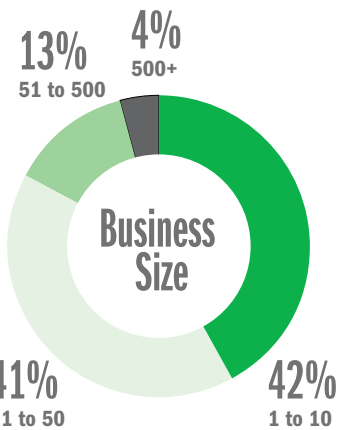
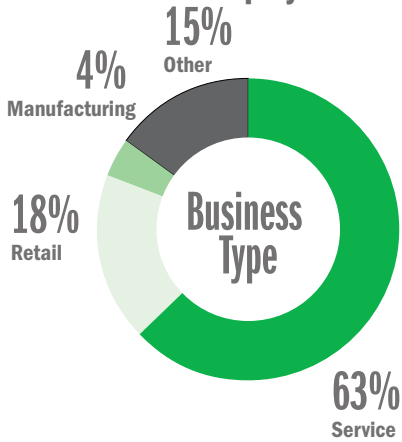
Working with Employers

For the past 50 years, YES has been able to achieve so much success thanks to the generous support of those in our community. Our most important partners are those employers that work tirelessly with YES to give our clients an opportunity to realize and meet their potential.

We worked with 1,697 employers last year which resulted in 1,702 work experience placements. We paid out over \$6,430,907 in wage subsidies and training allowances to employers and clients on behalf of the three levels of government supplementing initial training costs in order to encourage employers to hire and to boost local economies.

YES hosted numerous hiring events for employers including Starbucks, Mariposa Cruises, Omni Hotel and Resorts, Boston Pizza, Bombardier Transportation, McDonalds and Sobeys!

Where Youth Found Employment

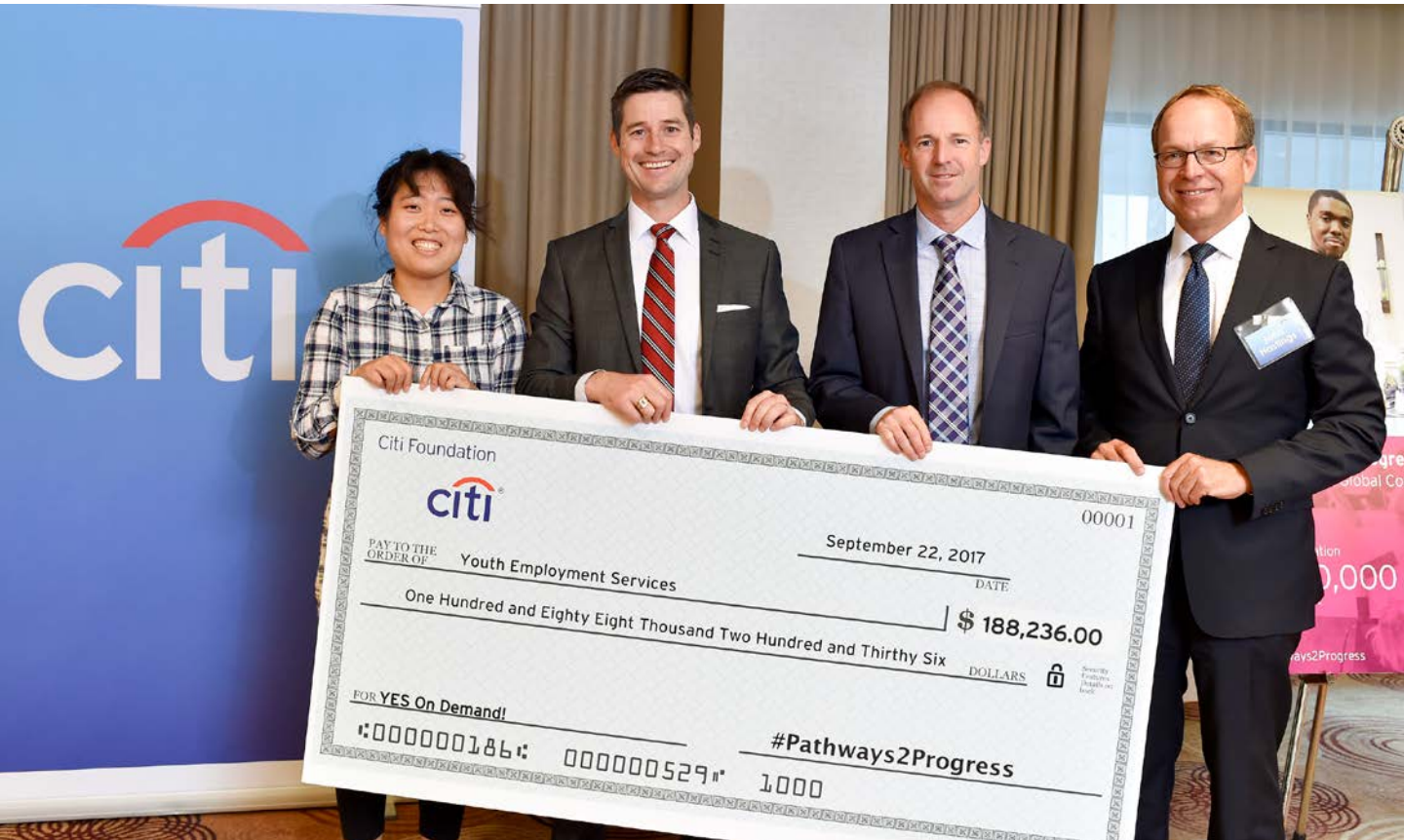


YES Highlights

YES launches National Programming with YES On Demand!

For 50 years YES has been serving youth throughout the communities of the Greater Toronto Area. Over the years, YES has accumulated a wealth of experience and expertise in the area of youth employment and, using evidence based research, we built a model which ensures that all youth receive the support needed to achieve success. Our model has been so successful that the Government of Canada replicated this with other youth employment agencies across Canada. We continue to work hard to stay on top of the latest research to ensure YES' programming continues to meet our youth's needs – programs and services that have been launched in recent years due to gaps in the community include our Lighthouse Project for youth with mental health issues, our mentorship initiative, and our online workshops for youth.

As we entered our 50th year, we wanted to help build a sustainable future for all the youth in Canada. The YES on Demand! Program, generously funded by Citi Foundation, will enable YES to do just that! Our aim is to share the knowledge and expertise we have in three key areas to partners in Vancouver and Winnipeg. Through training agency staff and sharing our curriculum and online resources, we will help build strength and resiliency throughout all our nation's communities. Thank you Citi Foundation for your help in making this dream a reality!



YES expands our Mental Health and Wellness supports for youth!

Evidence based research has shown that comprehensive employment programming that integrates multiple services for youth are in a better position to respond to the multiple constraints facing young people. YES has long recognized this and we have worked hard to help integrate wrap around supports into all our programs and services. We have also recognized the need for specialized mental health supports and, in 2015, launched the Lighthouse Project, the first employment program to integrate mental health counselling, provided through our partners the Centre for Addiction and Mental Health, with employment counselling.

Thanks to a generous two year grant from Manulife, YES has been able to start expanding our mental health resources, as well as build on wellness supports we can offer our youth. Manulife is enabling our youth to participate in activities such as yoga, nutritional counselling classes and physical literacy workshops. In addition, Manulife is helping YES to fight the stigma attached to hiring youth with mental health issues. We are so grateful to Manulife for this empowering gift!



Want to connect to YES?
www.facebook.com/YouthEmploymentServices
twitter.com/yestoronto
www.instagram.com/explore/locations/61300427/

YES CEO Hosts Federal Minster Of Employment, Patty Hajdu, For Major Announcement

The Honourable Patty Hajdu, Minister of Employment, Workforce Development and Labour, visited YES with Member of Parliament, Julie Dabrusin, to announce \$7.9 Million in funding for YES programs including our BizStart entrepreneurship program and Youth Collaboration/Job Central employment projects through the Skills Link program.



YES Featured in the Media

In the past year YES has been featured multiple times in the media including:

YES President Tim Lang Interviewed On CityNews Regarding Government Pay Transparency Legislation



March 6, 2018 – CityNews interviewed YES President & CEO, Timothy Lang, regarding the new Ontario legislation on Pay Transparency. Lang discussed the importance of initiatives which could help close gaps in pay based on gender, ethnicity, or any other factor. Lang stated that YES works with thousands of businesses to hire youth based on one’s skill, qualification, work ethic, attitude and potential and YES has had success helping to eliminate pay discrimination. Lang welcomed the change to provide even more transparency to large organizations, while ensuring small businesses have flexibility.

YES BizStart Youth Featured On CTV NEWS

YES BizStart client was featured on CTV NEWS in this story: Ontario program gives Toronto studio owner a boost.



YES CEO Tim Lang Interviewed On Global Webcast – LeaderBoom



Click here to watch the clip on LeaderBoom.

YES CEO Tim Lang Interviewed By CityNews On Compensation Fairness

YES CEO was interviewed by CityNews Ginella Massa regarding employment equity after a move in New York to make unlawful certain past income questions to ensure fair pay to all and help close the gender compensation gap. Lang agreed and stated that that any move to ensure fair pay, regardless of gender, ethnicity, religion or any other profiling, was a good thing. Compensation should be based on ability, experience, potential, work ethic and attitude and not outside factors that may be discriminatory.



Click here to watch the news clip on [CityNews](#).



YES On CBC Radio

Apr 24, 2017 – CBC Radio features YES CEO Tim Lang and YES Manager DiAnne Brooks in cross Canada interview on Youth Employment Tactics.



YES CEO Tim Lang On Radio 89.5 FM CIUT

YES CEO was interviewed on [radio 89.5 FM](#) regarding youth employment and how YES helps tens of thousands of youth annually.



YES Programs and Services

All job seekers can access a variety of [services and supports](#) at YES to aid them in their career planning, job search, and job maintenance. Seven offices located across the Greater Toronto Area make it easy for youth to find help when and where they need it.

BizStart Entrepreneurship	BizStart is a full-time, 6-month entrepreneurship training program.
Empowering youth with Mental Health issues Program	Generously presented by Manulife, this program seeks to push out YES’ specialized curriculum for youth with mental health issues into the community so that further organizations and youth can gain the knowledge, skills and experiences necessary to achieve economic mobility and successes in today’s economy.
Employment Service	Employment Service provides employment services for all job seekers, including students.
Job Central	The Job Central assists youth ages 15-30 living in the under-served neighbourhood of Keele/Eglinton to find employment.

Lighthouse Project	The Lighthouse Project assists job-seekers living with mental health issues who are looking to obtain and maintain full-time employment (30 hours per week or more)
Ontario Works Career Opportunity	The Career Opportunity Program assists job ready individuals to find and maintain employment. Individual must be on social assistance and be referred by a TESS caseworker.
Ontario Works Career Discovery	Career Discovery provides career testing and assessment services for those receiving social assistance.
Canada Ontario Jobs Grant	Canada-Ontario Job Grant (the Job Grant) provides an opportunity for employers to invest in their workforce, with help from the government.
Street to Jobs	The focus of the Streets to Jobs Program is to aid homeless youth overcome the key barriers to employment that keep them out of work.
YESAbility	YESAbility is an employment program for youth and adults with disabilities.
Youth Job Connection	Youth Job Connection is a program to help youth, 15 – 29 years old, find and keep jobs. It is a PAID program with several components.
Youth Job Link	Youth Job Link is designed to help youth, including students, aged 15 to 29, who do not face significant barriers to employment, but who could benefit from some extra help to plan their careers and transition to the labour market.
Youth Collaboration	Youth Collaboration assists youth ages 15-30 to find employment through group based employability skills training and work experience.
HSBC Ask A Business Consultant (ABC)	ABC is a program designed to expose young people, 15-29 years of age, to the field of entrepreneurship as a career option by offering sessions on various topics that have been identified as some of the most important things for young people to know when thinking of starting a business.
Second Career	Provides laid off workers new skills – those needed for jobs in demand now – and financial support for qualified applicants.
Summer Company	Summer Company is a program designed to help enterprising young people ages 15-29 to start up and run their own summer business.
This Way Ahead Program	This Way Ahead, presented by Gap Inc., is a life skills and paid store internship program to help teens and young adults from low-income communities land their first job. The program provides the opportunity for youth graduates of YES’ job readiness training programs to apply their learning’s through paid internships at Old Navy, Gap, and Banana Republic stores in the GTA.
Toronto Youth Job Corps	The Toronto Youth Job Corps (TYJC) program assists youth 15 – 30 years of age to find employment through group-based employability skills training, personal development, and work experience.
YES On Demand Program	YES On Demand (YOD), generously supported by Citi Foundation, provides low-income youth in the GTA with specialized services to help them obtain employability and entrepreneurship skills and become employed or start their own income-generating business through three key elements: online employability and entrepreneurship skills training, mentorship, and specialized programming for youth with mental health issues. A knowledge transfer component will also see youth impacted in Vancouver and Winnipeg.
Youth Job Connection Summer	Provides summer, part-time and after-school job opportunities to high school students, aged 15 to 18, who are facing challenging life circumstances and may need support transitioning between school and work.


Our Donors


YES continued to see strong support from the community and, thanks to the generosity of existing and new partners, fundraising exceeded its planned target in 2017-18.

YES gratefully acknowledges all the individuals, businesses and foundations that have donated and helped to empower our youth to become self-sufficient contributing members of our community. None of this great work would happen without you. Thank You for helping us to change lives.


Champions: \$100,000 +

YES On Demand!
Program Partner
Citi Foundation





Empowering Youth With
Mental Health Issues
Program Presented By



Hero: \$25,000 +



RBC Foundation

Supported by





STARBUCKS®





Leader: \$10,000 – \$24,999



The Counselling
Foundation of Canada



The Christina Mary
Hendrie Trust

The Leonard and Gabryela
Osin Foundation







The Catherine & Maxwell
Meighen Foundation

Partner

ebayinc
The Marjorie and Joseph Wright Memorial Foundation
Economical Insurance
Rotary Club of Toronto West
The KPMG Foundation

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Patricia E. Wright
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Anonymous Lilly
Gion Marles
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Brent Barron
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Martin Esche
Ria Jean McMurtry
Diane Karnay
Kevin Murdock
Okeima Rinaldo Lawrence
Neil Phillips
John-Paul Bernardi
Ryan Haley
Adrienne MacNeill
Hardacre

Friend

John E.C. Carr
Pat and Chris Snyder
Daniel Mudrick
David Dimmer
David Walsh
Jack Robertson
James Hunter
Jeff Simmonds
Matthew Chou
Jim Hilborn
Rosalind Waxman
Kelly Kanellakis

Government

Without government support and recognition of the employment needs of young people, many of our programs and services would not be possible. We thank the City of Toronto, Provincial and Federal governments for their various contributions.



Our Board, Volunteers and Staff

YES Volunteers

YES thanks the extraordinary people who give of their time and energy to volunteer in our programs.

Aala Sakaji	Daniel Nguyen	Joshua Lightman	Melissa Leong	Sanjay Sen
Adam Delville	Daniela Domingues	Justice Achampong	Melissa Macri	Sanjay Sharma
Adam Hogan	Danielle Marentette	Justin Wall	Michael Nadler	Sarah Evjen
Adrian Pryce	Danny Stone	Kashif Chandani	Michiko Onate	Sebastian Riva
Adrienne Mapp	Daphne Magna	Kate Perkins-McVey	Milan Amini	Sekh Samuel
Afrah Saeed	David Cohen	Kathy Pucci-Ellero	Mishaal Ahmed	Shahd Fulath Khan
Aicy Sebastian	David Jordan	Katie Williams	Monica Hirano	Shawna Micks
Alexandra Birukova	Dina David	Kelli Wight	Monica Pearce	Sherri Higgins
Alexandra Lemieux	Dion Walcott	Kelly Seepersad	Nadine Parsons	Sriram
Alon Ozery	Doug Paterson	Kendra Francis	Naman Bawa	Balasubramanian
Amanda Wiggins-DiDomizio	Dwayne Holness	Kevin Me	Nancy Thacker	Stephanie Bacchus
Ameena Iqbal	Eleanor Edwards	Kevin Murdock	Natalija Pavic	Stephanie Magat
Ammar Ashraf	Emma Cimolini	Kiana Eastmond	Neeta Mistry	Steve Conrad
Amy Luchkovich	Eric Cheong	Kim Parnell	Nicole Latour	Steven Nguyen
Ana Rita Panacci	Erin Craig	Kin Mok	Nicole Tian	Subashini Kangesan
Andre Williamson	Etienne Breton	Kirstin Turnbull	Noelia Kidd	Surabhi Agrawal
Anika Parkes	Ferese Rammo	Kristina Kempf	Olivia Aiello	Swati Navathe
Ann Mary Thomas	Fon Arunpairojana	Laura Opsina	Olivia Parisi	Tahmila Hosan
Ashwini Vara	Gail McInnes	Laurel North	Omarwalid Noorzada	Tara Muldoon
Audriana Steeden	Geetika Kakkar	Lauren Cox	Otis Mushonga	Teresa Sweeney
Bobby Amarelo	Georgia Stewart	Lejuane (Nixon) Blake	Peter Pang	Thiru Yogiraj
Carmine Rienzo	Heather Nadler	Lucy Akibian	Philippa Itabaza	Tim Eccles
Caroline Venema	Henry Weinman	Luki Danukarjanto	Pragnyadipta Sarkar	Toan Nguyen
Chanakya Malhorta	Hernando Alecina	Malovi Chowdry	Raina Stein	Tristan Nguyen
Chantel Porter	Inessa Quan	Maor Daniels	Raju Patel	Twinkie Gill
Charles Ruecker	Jade Carino	Margaret Fung	Ralph Melo	Valeria Delafuente
Charlie Clayton	Janelle Stiehl	Maria Iraheta	Raymond Ang	Vanessa Nunes
Cheryl Dias	Janice Gonzales	Maria Paschali	Rayyan Pirani	Venkatanarayanan
Chris Gostling	Jean Barrett	Mariam Ekram	Rebecca Heath	Mahalingam
Christina Clark	Jeanette Emery	Marium Malik	Richard Owen	Venki Raman
Christina Hu	Jeff Baliat	Mark Crestohl	Rob Oh	Vianca Evangelista
Cierra Fortner	Jen Azzano	Mary Festa	Robyn Brown	Xusheng Chen
Claire Wiersma	Jesse David	Mary Matthews	Rocky Yim	Yury Makedonov
Courtney Ruebsam	Jeunice Vianca	Mary-Rose Jarrett	Rosemarie Calzi	Yvonne Chang
Dale Powell	Evangelista	Matthew Hutt	Ross Richardson	Zorik Nitzan
Damien Lepage	John Tilak	Maxwell Nsafoah	Ryan Tyler Thomas	
	Jonathan Mackenzie		Sam Yarwood	

YES Board of Directors



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Chair



Susie Hendrie
Vice-Chair



John Taylor
Director



Sarah Nixon-Suggitt
Director



Luzita Kennedy
Director



Michael Kavanagh
Director



Nicole Musicco
Director



Jamie O'Reilly
Director



Amanda Balasubramanian
Director



Julie Crothers
Director



Jamil Jivani
Director



Timothy Lang
Director – Ex Officio

“It is challenging to find a job in today’s world. I came to YES to find a job that would help me reach my long-term goals. Within one week of attending the YES program, I got 4-5 job interviews. I was shocked as I did not expect that many job offers within one week!” – MARK

*Changing Lives
... Forever*

YES Staff

YES appreciates the dedication and professionalism of our staff in helping our clients each and every day.



Aisha Issac	Desmond Appiah-Bediako	Jacqueline Comrie	Maria Jordan-Barzaga	Sally Mistica
Alan Ott	Diane De Leon	Garrido	Mark Dennis	Selma Laghrissi
Allison Marquis	Dianne Brooks	Jahred Weekes	Mary-Ann Johnson	Shane Lyons
Alyssa MacLean	Dima Farsoun	Jane Yang	Marysia Parry	Shari Raghoo
Amutha Vipulananda	Dion Walcott	Jennifer Faulkner	Mei Fatima Cantos	Sharon D'Souza
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Anik Dave	Williams	Jessica Gayle	Michael Ruttan	Sinead McCarthy
Anna Deng	Dorina Ciobanu	Jorge Henriques	Michelle Asante	Sonia Buchanan
Annie Lam	Elaine Yang	Joseph Castro	Michelle Jones	Sophia Zahan
Arif Rahman	Elena Dzyuba	Kamilah Ashraf	Misty Ahmed	Stacey Gawrylash
Candace Sidoruk	Emily Summers	Karlie Fisher	Mostafa Essa	Stephen McNally
Carmen Ly	Evita Avakian	Katarina Markovic	Nadia Kishunlal	Sudhersh
Caroline Bokuba	Fayzal Samjl	Kiera Waroway	Nahyan Chowdhury	Kularatnam
Carolyn Masse	Gabriella Evans	Kofi Agyei-Amoama	Natasha Gibson	Sujin Ku
Carrie-Ann	Graham Engel	Krystina Saffee	Nicole Cousins	Timothy Lang
Goodfellow	Haider Ashraf	Leandria Mack	Omar Ghani	Tomike Babajide
Cassandra Waldon	Halah EL Shater	Lennox Richards	Raymond Ju	Umi Ali
Catherine Ankrah	Hannah Luke	Leticia Lemus	Rebecca Sanderson	Wanda Parsons
Chelsea Wright	Heema Joshi	Lillian Gudmundsson	Robert Wharram	Yorick Parke
Christopher Rhodes	Heidi Gu	Lorna Daley	Rosa Henriquez	
Cynthia Ainslie	Helena Wolanyk	Louise Graybiel	Rosita Esgard	
Deniero Bartolini	Howard Henningham	Margaret Douglas	Roxanne Rahim	
Derek Yearwood		Margherita DeCesare	Ryan Thompson	

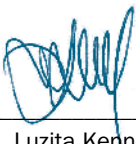
YES Financial Statements

Youth Employment Services YES
Statement of Financial Position

Year ended March 31	2018	2017
Assets		
Current		
Cash	\$2,198,910	\$2,744,212
Investments	\$4,232,431	\$3,816,298
Accounts receivable	\$903,962	\$335,896
Prepaid expenses	\$23,989	\$20,344
	\$7,359,292	\$6,916,750
Leasehold improvements and equipment	\$205,620	\$204,685
	\$7,564,912	\$7,121,435
Liabilities and fund balances		
Current		
Accounts payable and accrued liabilities	\$1,901,192	\$1,997,922
Deferred revenue	\$1,511,865	\$1,249,653
	\$3,413,057	\$3,247,575
Deferred contributions	\$205,263	\$204,328
	\$3,618,320	\$3,451,903
Fund balances		
Operating Fund	\$(1,719)	\$(1,014)
Special Projects Fund	\$3,948,311	\$3,670,546
	\$3,946,592	\$3,669,532
	\$7,564,912	\$7,121,435

On behalf of the Board of Directors


Patti Wright Director


Luzita Kennedy Director

A copy of YES' full audited financial statements are available at our website

Youth Employment Services YES
Statement of Operations and Changes in Fund Balance – Operating Fund

Year ended March 31	2018	2017
Revenue		
Provincial Government		
Employment Service	\$2,839,903	\$3,299,031
Youth Job Connections	\$4,100,034	\$3,979,154
Canada-Ontario Job Grant	\$1,381,309	\$1,573,593
Youth Job Connections - Summer	\$778,096	\$769,343
Youth Job Link	\$124,485	\$122,818
YESAbility	\$149,168	\$122,000
Summer Company	\$221,618	\$62,356
Federal Government		
Youth Collaboration and Job Central	\$1,481,327	\$777,795
BizStart	\$615,564	\$496,635
Lighthouse	\$325,161	\$308,245
City of Toronto		
Toronto Social Services (Ontario Works)	\$249,195	\$262,040
Streets to Jobs	\$68,547	\$68,547
Toronto Youth Job Corps	\$444,482	\$-
Other		
Investing in Neighbourhoods	\$-	\$12,703
Interest income	\$10,131	\$13,597
Amortization of deferred contributions	\$140,013	\$124,137
Less: deferred funding for leasehold improvements and equipment	\$(140,948)	\$(89,664)
	\$12,788,085	\$11,902,330
Expenses		
Participants stipends, training allowance and benefits	\$6,430,907	\$5,867,453
Staff salaries and benefits	\$5,563,090	\$4,961,900
Program operating costs	\$1,327,333	\$1,219,394
Amortization of leasehold improvements and equipment	\$140,013	\$124,137
Other expenses	\$1,009	\$831
	\$13,462,352	\$12,173,715
Deficiency of revenue over expenses	\$ (674,267)	\$ (271,385)
Operating fund deficit, beginning of year	\$ (1,014)	\$ (1,171)
Transfer from Special Projects Fund		
GAP – This Way Ahead	\$ 210,248	\$ 114,423
HSBC – Ask A Business Consultant	\$77,578	\$ 77,619
Counselling Foundation – Empowering the Employment	\$20,000	\$ 37,500
Starbucks	\$62,478	\$ -
Citi Foundation	\$64,157	\$ -
RBC Foundation	\$35,854	\$ -
Manulife	\$10,247	\$ -
Annual transfer	\$ 193,000	\$ 42,000
Operating fund, deficiency, end of year	\$ (1,719)	\$ (1,014)

A copy of YES’ full audited financial statements are available at our website

“Through BizStart I was able to take an idea and turn it into a reality. This program not only prepared me with the tools needed to develop and launch a successful business, it gave me the confidence and skills to be a successful businesswoman!” – CORDELIA

“Before joining the YES program, I faced many challenges and lacked the skills needed to find and maintain a stable job. YES has helped me in so many ways- and now I am now working full-time!” – LAURA

“Schools. Jobs. Contributing to society. All of those things were the furthest from my mind. I was a degenerate; basically no one. But thanks to YES, I’m finally a someone. I am forever grateful for what they’ve done. Thank you so much!” – SHUEBY





Youth Employment Services YES- Head Office

555 Richmond Street West, Suite 711
Toronto, ON M5V 3B1
Tel: 416-504-5516

YES – Job Development Services

555 Richmond Street West Suite 602
Toronto, ON M5V 3B1
Tel: 416-504-5516

YES – Lighthouse Project

555 Richmond Street West, Suite 1003
Toronto, ON M5V 3B1
Tel: 416-504-5516

YES – Youth Business Centre

555 Richmond Street West, Suite 1005
Toronto, ON M5V 3B1
Tel: 416-504-5303

YES Employment Centre

1610 Bloor Street West
Toronto, ON M6P 1A7
Tel: 416-535-8448

YES – Youth Job Centre

2562 Eglinton Avenue West
Toronto, ON M6M 1T4
Tel: 416-656-8900

YES – Toronto Youth Job Corps

783 Lawrence West Units 8 and 9
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Charitable Registration Number: 83275 6720 RR0001