

Changing Lives ... Forever

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Wrap-around supports provided:
Meals for youth

## Board Chair \& President's Message



This year our communities were tested like never before. The continued growth of automation in the labour market affected more jobs which led to fewer entry level roles for young people, especially disadvantaged youth including new Canadians and visible minorities. And then Covid-19 devastated the labour market, with unemployment reaching a record $30 \%$ with nearly 400,000 jobs lost by youth in March alone. In these uncertain and difficult times, the services provided by YES proved to be needed more than ever.

Resiliency and diversity are critical concepts we teach the thousands of youth who participate in YES programs every year. They are also key to responding to and overcoming adversity. Research by Toronto's Building Inclusive Cities Initiative noted that "diverse and inclusive communities have more social, economic and physical resilience in the face of challenges". As the Canadian youth employment leader, we strive to create a diverse and inclusive environment, both within our own services and within the labour market through the thousands of young people we advise and train.

Our focus has, and continues to be, on serving underrepresented youth who are facing barriers to employment. In the last year, we served over 12,000 youth with a close to $90 \%$ success rate, which includes gaining employment, launching their own business, returning to school or enrolling in training. Close to $60 \%$ of the youth
we served are new Canadians, Indigenous, from the black community or other visible minorities. YES continues to have a considerable impact on hundreds of thousands of lives through our empowerment and employment programs and creates a greater sense of self-worth and dignity with the youth we serve.

Future of Work training for young people is more important than ever. YES has consistently adapted our programming to account for the changing labour force realities. Over the past year YES has developed new programs designed to help youth develop a wide variety of critical future work skills. The Career Accelerator Program provides strategies for Building Resiliency, Growth Mind-set and Dealing with Disruption, as well as Fostering Collaboration and Connection. Thanks to the generosity of HSBC Canada, we have helped train organizations across Canada

## Board Chair and President's Message, continued...

through our knowledge transfer program. The Youth Entrepreneur Program, thanks to Citi Foundation's continued support, has enabled YES to develop a specialized curricula targeted to entrepreneurs which was also shared nationally at events in Vancouver and Winnipeg. Attended by the Honourable Patti Hajdu, the Winnipeg event brought together community stakeholders to discuss issues surrounding youth mental health and employment. YES was thrilled to be selected as Canada's first organization to deliver Amazon Web Services Cloud technology training called YES2Tech. Like all YES programs, it is free for youth, who will receive intensive upskilling, providing them with a certification in Cloud technology and access to employment pathways in a growing sector. The final program to highlight is The YES Trade Skills Program, delivered in partnership with the Labour Education Centre. It provides skilled trades training to youth and access to career options in another high demand area.

YES could not provide these services without the support of all our incredible partners and funders. We are extremely grateful to the three levels of Government who help to ensure YES can reach out and serve vulnerable youth and create safer, stronger communities through employment.

We would also like to thank and recognise our generous private funders, including Accenture, Gap Inc., KPMG, ONEX, Manulife and RBC who showcase
their

## "A job is a life raft

for youth who may have nothing normal in other parts of their lives...
> jobs impact the minds and hearts".
> Jamil Jivani
> - Advocate for Community Opportunities and Special Advisor to the Premier

commitment
to youth in
our communities by supporting much needed services. We also continue to welcome new partners, including Randstad Foundation and the

Andy \& Beth Burgess Family Foundation. These partnerships have resulted in financial support, corporate employee engagement, and support for direct costs for TTC tokens, meal support, life products, laptops or Wi-Fi costs for youth, which has been especially important during the pandemic. The valuable support from all of our donors has enabled us to continue to expand critical services at YES and has helped YES to remain agile in order to respond to the changing needs in our community.
You can read about some of these partnerships further in this report.
We would like to thank the YES Board of Directors for their ongoing governance and volunteer support, which has been even more impactful during these challenging times and has in turn helped keep YES strong. Finally, we especially thank the dedicated team at YES for their passion, positivity and commitment to empowering Canada's youth. Thanks to all of their efforts, and those of our partners, we will continue to change lives, forever.

## YES By The Numbers: 2019-2020


in job, training, or education results

In 2019-20, Youth Employment Services YES Helped

## 12,814 Youth,

including 11,827 in all our programs, and a further 987 students who attended our workshops


Highest Education



Time Out of Work, School or Training


## YES' Community

We worked with 1,552 employers last year that resulted in 1,712 work experience placements. We paid out $\$ 6,356,500$ in wage subsidies and training allowances to employers and clients on behalf of the three levels of government supplementing initial training costs in order to encourage employers to hire and to boost local economies.

YES hosted numerous hiring events for employers including Pearson Airport, Metro, Cargo Cabbie, FirstService Residential, A.S.P Security and Shoppers Drug Mart!

We continued to work with more than 200 community partners across Canada, including Pathways to Education, Centre for Addiction and Mental Health, 360 Kids, Boys \& Girls Club Calgary, DIVERSEcity, and Covenant House.


## For more than 50 years

YES has been able to achieve so much

success thanks to the generous support
of those in our community. Our most important partners are those employers
that work tirelessly with YES to
give our clients an opportunity
to realize and meet their
to realize and meet their
potential.


## YES Highlights

## YES collaborates with AWS to bring Cloud Computing training to youth!

YES has been selected as the first collaborating organization in Canada to deliver Amazon Web Services (AWS) training to equip youth with indemand Cloud technology certification and future skills through AWS re/Start!! YES continues to look to the future of work to inform our programming and to ensure that youth across Canada are set up for the workforce of tomorrow. In addition to AWS, youth will have the opportunity to participate in training led by Fast Lane Training to gain a Microsoft Azure Certification. With

## YES - Champions for Mental Health

YES is dedicated to making a difference for those youth living with mental health issues seeking employment. This past year, YES brought together thought leaders, politicians, corporate partners, community organizations and youth to inform conversations on mental health and employment at events hosted in Winnipeg and Toronto.

In Winnipeg, The Honourable Patty Hadju gave opening remarks, while Indigenous Youth Speaker, Shania Pruden, gave a speech on her own struggles with mental health. Followed by a thoughtprovoking panel discussion on mental health and employment in Winnipeg, this event was made possible thanks to the generous ongoing support of the Citi Foundation.
an increasingly digital economy threatening the sustainability of youth-centric jobs, YES will help build the resiliency of at-risk youth in this program, providing them with the tools to secure employment that is less prone to automation and augmentation. Launching at the close of our 2019/20 fiscal, we will seek to further expand and enhance our offerings to youth through new partnerships with renowned companies such as SAS and IBM. Thanks to these amazing partners, we will help close the digital skills gap and give

At our Toronto Stronger Than Stigma event presented by Manulife, we heard an eye-opening keynote from Joe Roberts, the Skidrow CEO and an inspiring story of strength from YES achievement award recipient Tamaniat Karim. Our attendees discussed inclusive practices for hiring youth with mental health issues, and examined their own personal bias around mental health in the workplace. We are so thankful to all who attended and participated in these very important discussions!

equal opportunity to diverse populations for representation in the technology sector.

## aWS re/start 

## FFast Lane



## Queen's Park Breakfast

On March 4th, 2020 YES hosted a Breakfast at Queen's Park which focused on the importance of employment in empowering the lives of youth. We were joined by Members of Provincial Parliament, partners such as Accenture, Amazon Web Services, Rogers, Deloitte and Ratehub, and YES Board Members and staff. Remarks were given by The Honourable Monte McNaughton, The Honourable Ross Romano, former Premier Kathleen Wynne and the Honourable Chris Glover. We were so thankful to the MPPs who came, participated in the conversation and showed their support for creating sustainable livelihoods for youth!

## Diversity \& Inclusion at YES

For more than 50 years YES has been committed to supporting young people from diverse and underrepresented backgrounds. Our AntiDiscrimination and Equity and Access Policy outline our position that we acknowledge that barriers exist for members of diverse communities, particularly for equity seeking groups, and our commitment to act as a positive force in eliminating these barriers. Last year $56 \%$ of our clients identified as BIPOC, and $86 \%$ of those youth exited our programs with a successful outcome. Our workforce is also reflective of the community we serve.

YES recognizes the need to do more and continuously addresses issues of inclusion and anti-black racism. We have established a task force made up of Black front line and management

"YES helped me in a way that I couldn't help myself. Before YES, I felt like I had nothing I didn't have a job, and barely had a home. Now I'm happier than I've been in a long time because YES helped me get a job and find a stable place to live."

Zaahid*
staff who will work to make YES even stronger. We are committed to ensuring that we achieve our mission of a society and economy in which underrepresented youth achieve economic stability, empowerment and their potential.
"The job I found thanks to YES is the beginning of a lifetime career!

## YES in the Media

In the past year YES have been featured multiple times in the media including:

## Timothy Lang, YES CEO On CBC National News And Radio On Record Employment Growth

May 11, 2019
YES President and CEO, Timothy Lang, was featured on the CBC National News regarding the record employment growth reported in April. Lang stated that the news was very positive, but that increasingly the jobs for youth are precarious employment, part time or contract work. YES works with thousands of business to help youth obtain full time jobs despite the growing demand for part time.


## YES President Tim Lang Featured On CTV Morning Winnipeg On Mental Health Curriculum

May 14, 2019

YES has developed a specialized mental health curriculum thanks to the Counseling Foundation and with support from Citi Foundation to create YES-On-Demand (YOD). YES is taking YOD nationally to help organizations and youth across Canada. YES President \& CEO Timothy Lang was featured on CTV Morning Winnipeg, and Vice President, Sinead McCarthy and YOD leader Karlie Fisher and the YES team hosted a mental health conference in Winnipeg to increase awareness and train providers. This will help youth with mental health issues across the nation gain employment and change their lives.

https://winnipeg.ctvnews.ca/video?clipId=1682905

## YES Featured in Samaritan Magazine

August 15, 2019
Samaritan Magazine featured an article on Youth Employment Services YES and our partnership with the Citi Foundation to help disadvantaged Canadian youth gain confidence, personal and professional skills through an innovative new entrepreneurship curriculum.
www.samaritanmag.com/news/youth-employment-services-citi-foundation-create-entrepreneur-program-disadvantaged-youth


## "I really <br> needed help!

Before I came to YES I had trouble understanding what employers wanted. They taught me about employment and helped me find a job as a Mechanic's

Assistant. Next I will be looking
to gain my apprenticeship!"
Arnold*

YES Launches Entrepreneurship Curriculum: Global TV News Feature
August 21, 2019
YES was featured on Global TV, highlighting the BizStart program and the launch of our new entrepreneurship curriculum funded in partnership with Citi Foundation to help youth succeed in business.

https://globalnews.ca/video/ rd/10535f42-c45f-11e9-9e69-
0242ac110005/?jwsource=cl

## Canada's best charities 2020: Best by category

October 24, 2019

Canada is one of the best places to live in the world but there are many social, economic, environmental and health issues that demand our resources and attention. Alleviating poverty, stopping the climate crisis and finding cures for deadly diseases don't just require spending more money, but spending it wisely. These are Canada's best charities broken down by major sector.

## 

www.macleans.ca/society/canadas-best-charities-2020-best-by-category/

## YES attends Q\&A event with Barack Obama

January 24, 2020
President Barack Obama met with YES CEO, Tim Lang and Tim's sister CTV's Amanda Lang and later inspired thousands of youth at the Metro Toronto Convention Centre. YES alumni Kiana 'Rookz' Eastmond gave opening remarks to the 6000 Toronto business people and youth attending. The Star interviewed YES BizStart Manager Kofi Amoama as he hosted many inspired BizStart youth at the event.
www.thestar.com/opinion/contributors/2020/01/24/ what-he-means-to-the-psyche-of-the-african-diaspora-we-cant-measure-it-barack-obama-rejuvenates-captivates-toronto-fans.html


## YES Programs and Services

All job seekers can access a variety of services and supports at YES to aid them in their career planning, job search, and job maintenance. Seven offices located across the Greater Toronto Area make it easy for youth to find help when and where they need it.

| BizStart Entrepreneurship | BizStart is a full-time, 6-month entrepreneurship training program. |
| :---: | :---: |
| Canada Ontario Jobs Grant | Canada-Ontario Job Grant (the Job Grant) provides an opportunity for employers to invest in their workforce, with help from the government. |
| Employment Services | Employment Service provides employment services for all job seekers, including students. |
| Empowering youth with Mental Health issues program | Generously presented by Manulife, this program seeks to push out YES' specialized curriculum for youth with mental health issues into the community so that further organizations and youth can gain the knowledge, skills and experiences necessary to achieve economic mobility and success in today's economy. |
| HSBC Ask A Business Consultant (ABC) | $A B C$ is a program designed to expose young people, 15-29 years of age, to the field of entrepreneurship as a career option by offering sessions on variety topics that have been identified as some of the most important things for young people to know when thinking of starting a business. |
| HSBC Career Accelerator | The HSBC Career Accelerator Program provides youth facing multiple barriers to employment with specialized pre-employment training to help them obtain the soft skills and global skills needed for the labour market of today and the future. |
| Job Central | Job Central assists youth ages 15-30 living in the under-serviced neighbourhood of Keele/Eglinton to find employment. |
| Lighthouse Project | The Lighthouse Project assists job seekers living with mental health issues who are looking to obtain and maintain full-time (30 hours per week or more) |
| Ontario Works Career Discovery | Career Discovery provides career testing and assessment services for those receiving social assistance. |
| Ontario Works Career Opportunity | The Career Opportunity Program assists job-ready individuals to find and maintain employment. Individuals must be on social assistance and be referred by a TESS caseworker. |

"YES really opened up many doors for me and helped me through hard times, since they showed me with a little help that anything is possible.

Before I started with YES, I was confused and lacked determination. I felt like there was no hope of getting a job and finally starting my life. Thank you YES, you have helped me shape my future into the way that I want and to


## Our Donors

YES continued to see strong support from the community and thanks to the generosity of existing and new partners, fundraising exceeded its planned target in 2019-20. YES gratefully acknowledges all the individuals, businesses and foundations that have donated and helped to empower our youth to become self-sufficient contributing members of our community. None of this great work would happen without you. Thank You for helping us to change lives.


The Christina Mary Hendrie Trust

| Partner | Builder | Ambassador | Liam Woodside | Rashmi Nathwani | Tara Lynn Cochrane |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$5,000-\$9,999) | (\$1,000-\$4,999) | (\$20-\$999) | Torin Regier | The UK Online Giving | Anonymous |
| The Marjorie and | Fiera Capital | Gail Hendrie | Brent Barron | Foundation | PayPal Giving Fund Canada |
| Joseph Wright Memorial | Susie Hendrie | Richard Shallhorn and | John E.C. Carr | Mohamed Panju | Anonymous |
| Foundation | Christine Di Scola | Nancy Baker | David Hui | Give Foundation | Anonymous |
| Arthur Lam | Ravi Nookala | Kelli Wight | Pat and Chris Snyder | Anonymous | Alan Ott |
| The Andy and Beth Burgess Family Foundation | Julie Crothers | Lawrence Foerster | David Walsh | Brian and Joyce Westlake | Andrew Mark Willis |
| The Hylcan Foundation | Patricia E. Wright | Matt \& Natasha Shoom- | Anonymous | Irene Lam | Anonymous |
| The KPMG Foundation | Edward Caffyn |  | Eizenman Professional | James Hunter | Hailey Moore |
|  | Luzita Kennedy | arsh Subn | James D Kilpatrick | John and Carol Heeney | Anonymous |
|  | Elspeth Gaukrodger | Anonymous | David Brown | Livia Weir | Anonymous |
|  | Harry A. Newman Memorial | Macdonald | David Dimmer | Michael H. Morgan | Jonathan Turner |
|  | Foundation | Anonymous | Lauren E Lapointe-Shaw | Paul and Jannie Mills | Richard Robicheau |
|  | The Henry White Kinnear Foundation | Donald W. Middleton | Margaret Fisher | Anonymous | Neil Phillips |
|  |  | Jane Eastmure | Rogers Communications | Anonymous | Lauryn Chamberlain |
|  |  | Kronos | Canada Inc. | Anonymous | Pooja Subnis |
|  |  | Michael Nadler | Rosalind Waxman | Anonymous |  |
|  |  | Peter and Beth Oakes | Matina Daniil | Carolynne Veffer |  |

## Government

Without government support and recognition of the employment needs of young people, many of our programs and services would not be possible. We thank the City of Toronto, Provincial and Federal governments for their various contributions.

Ontario

## YES Volunteers

YES thanks the extraordinary people who give of their time and energy to volunteer in our programs.

| Adetola Oyinlola | Bianka Brown | Claire Wiersma | Geraldine Perusco | Karen Nazar | Maria Eduarda | Natasha Pittman | Ruth Nyaamine | Tanya Ayala |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Ahsan Paracha | Bora Manaj | Courtney Ruebsam | Grace Ramotar | Kate Minson | Rodrigues | Nicole Silvestri | Ryanne Smith | Tapan Majumdar |
| Alex Meisner | Brandon Chang Kit | Daniel Lepage | Gregory Vloemans | Kathy Ellero | Maria Paschali | Nina Vujosevic | Sachet Thapa | Tara Agbontaen |
| Alice Man | Burrell Sinclair | Dayo Adelaja | Harinder Kaur | Kelly Olsen | Marie-Louise | Orely Ngioba | Sanjina Haque | Toan Nguyen |
| Alicia Davidson | Caitlin Neve | Drew Brooks | Hernando Alecina | Kirtika Singh | Gorinsky | Maruska D'Cruz | Parveena Persaud | Sarah lppolito |
| Amanda Fulginiti | Caitlyn Smith | Dusko Kornicer | Imraj Toor | Lalit Chauhan | Tristian Bogler | Mary Arellano | Peter Ng | Sarania Thavakaran |
| Utkarsh Choudhary |  |  |  |  |  |  |  |  |
| Amanda Mirizzi | Camille Davis | Edward Montenegro | Javier De Los Santos | Lara Brooks | Maryam Mirzajani | Pragnya Manaswini | Sharon Wilks | Yen Chieng |
| Andrei Druta | Candice | Ejiro Ariaroo | Jen Azzano | Laurie Malcolm | Matthew Hutt | Ralph Melo | Sherri Higgins | Zenas D'Souza |
| Andy Zhao | Papadimitriou | Elham Alikhani | Jen Chap | Lisa Gouveia | Maxine Marcellin | Rebeca Zacharias | Srusti Pandya | Zohreh Taei |
| Angela Xu | Carina Doshi | Elise Beckles | Jennifer Ngaleo | Lisa Mohamed | Melissa Macri | Rebecca Foglia | Stephanie Ma |  |
| Annick Paul | Carmine Rienzo | Falon Lee | Jessica Spagnuolo | Luki Danukarjanto | Mirela Botezatu | Robert Adams | Steve Reichenbach |  |
| Ashley Mais | Charme Alcaide | Farhan Shaikh | Jordan Weinberg | Magda Rojas | Musarrat Miyana | Rowshan | Susan Giang |  |
| Ashley Pun | Christopher | Fariba Tahiri | Joren Seguin | Marco Folino | Naman Bawa | Chowdhury | Talia Shapiro |  |
| Aung Linn | Morrison | Faryal Ashraf | Jude Lattiboudeaire |  |  |  |  |  |



## YES Board of Directors



Susie Hendrie
Chair


John Taylor
Director


Julie Crothers
Director


Patricia E. Wright Past-Chair


Sarah Nixon-Suggitt Director


Ravi Nookala
Director


Jamie O'Reilly
Vice-Chair


Luzita Kennedy Director


Christine Discola
Director

## changing Lives ... Forever



Nicole Musicco Director

Rami El Jurdi
Director


Kofi Achampong
Director


Amanda Balasubramanian Director


Timothy Lang
Ex-officio Committees

## YES Staff

YES appreciates the dedication and professionalism of our staff in helping our clients each and every day.

| Abdullah Tok | Chelsea Ghelani | Evita Avakian | Karlie Fisher | Michelle Jones | Shane Lyons |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Aisha Issac | Chinelle McDonald | Funmilayo Adegbesan | Katarina Markovic | Misty Ahmed | Shari Raghoo |
| Alan Ott | Christopher Rhodes | Gabriella Evans | Kofi Agyei-Amoama | Mostafa Essa | Sharon D'Souza |
| Alyssa MacLean | Ciara Loughran | Graham Engel | Kristina Bui | Nahyan Chowdhury | Sheema Elkhalil |
| Anem Nomani | Cynthia Ainslie | Haider Ashraf | Lennox Richards | Nicole Cousins | Sinead McCarthy |
| Anik Dave | Daisy Lyman | Halah EL Shater | Leticia Lemus | Omar Ghani | Sonia Buchanan |
| Annie Lam | Daniel Lee | Hannah Corboy | Lori Bottrell | Puneet Sahota | Stacey Gawrylash |
| Benjamin Brezner | Derek Yearwood | Hannah Luke | Lorna Daley | Rachel Shin | Stephen McNally |
| Bissy Waariyo | Desmond Appiah-Bediako | Heema Joshi | Louise Graybiel | Raymond Ju | Sudhershi Kularatnam |
| Brandon Deane | Diane De Leon | Helena Wolanyk | Margaret Douglas | Rebecca Sanderson | Sujin Ku |
| Carmen Ly | DiAnne Brooks | Jahred Weekes | Margherita DeCesare | Robert Wharram | Timothy Lang |
| Carolina G'ala | Dima Farsoun | Jamie-Ann Williams | Maria Jordan-Barzaga | Roxanne Rahim | Tomike Babajide |
| Caroline Bokuba | Dionne Williams | Jane Odah | Mark Dennis | Ryan Thompson | Trisha Jones |
| Carolyn Masse | Dorina Ciobanu | Jane Yang | Mary-Ann Johnson | Sally Mistica | Umi Ali |
| Carrie-Ann Goodfellow | Elaine Yang | Jennifer Faulkner | Matthew Rosos | Sarah Marie Hugh | Wanda Parsons |
| Cassandra Waldon | Elena Dziouba | Jennifer Kim | Mei Fatima Cantos | Selma Laghrissi |  |
| Catherine Ankrah | Emma Loader-Ricci | Jorge Henriques | Melanie Gorlicky | Sepo Achampong |  |
| Chagla Tok |  | Joseph Castro | Michael Ruttan | Shanaz Baksh |  |



## YES Financial Statements

Youth Employment Services YES - Statement of Financial Position Year ended March 31

|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 1 9}$ |  |
| :--- | ---: | ---: | ---: |
| Assets |  |  |  |
| Current | $\mathbf{\$ 1 , 4 0 0 , 5 6 9}$ |  | $\$ 1,700,345$ |
| Cash | $\mathbf{5 , 9 0 0 , 7 2 6}$ |  | $5,806,332$ |
| Investments | $\mathbf{7 9 7 , 9 7 9}$ |  | $1,152,937$ |
| Accounts receivable | $\mathbf{5 2 , 9 7 8}$ |  | 26,758 |
| Prepaid expenses | $\mathbf{8 , 1 5 2 , 2 5 2}$ |  | $8,686,372$ |
|  |  | $\mathbf{2 9 5 , 4 7 9}$ |  |
|  |  | 338,187 |  |
|  | $\mathbf{\$ 8 , 4 4 7 , 7 3 1}$ |  | $\$ 9,024,559$ |


| Liabilities and fund balances |  |  |
| :---: | :---: | :---: |
| Current |  |  |
| Accounts payable and accrued liabilities | \$2,012,258 | \$2,183,311 |
| Deferred revenue | 1,246,767 | 1,671,728 |
|  | 3,259,025 | 3,855,039 |
| Deferred contributions | 295,122 | 337,830 |
|  | 3,554,147 | 4,192,869 |
| Fund balances |  |  |
| Operating Fund | (487) | (885) |
| Special Projects Fund | 4,894,071 | 4,832,575 |
|  | 4,893,584 | 4,831,690 |
|  | \$8,447,731 | \$9,024,559 |

On behalf of the Board of Directors


Youth Employment Services YES
Statement of Operations and Changes in Fund Balance - Operating Fund Year ended March 31

|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 1 9}$ |
| :--- | ---: | ---: |
| Revenue |  |  |
| Provincial Government | $\mathbf{\$ 4 , 2 5 3 , 0 3 8}$ | $\$ 4,503,981$ |
| $\quad$ Youth Job Connections | $\mathbf{2 , 8 0 5 , 5 9 6}$ | $3,440,995$ |
| Employment Service | $\mathbf{9 4 3 , 4 5 8}$ | $1,224,849$ |
| Canada-Ontario Job Grant | $\mathbf{7 7 3 , 3 1 8}$ | 778,096 |
| Youth Job Connections - Summer | $\mathbf{1 4 9 , 5 5 2}$ | 158,500 |
| YESAbility | $\mathbf{0}$ | 126,000 |
| $\quad$ Youth Job Link | $\mathbf{0}$ | 72,590 |
| $\quad$ Summer Company | $\mathbf{1 , 7 4 5 , 9 6 1}$ | $1,838,902$ |
| Federal Government | $\mathbf{1 , 2 2 9 , 4 3 9}$ | $1,215,369$ |
| $\quad \mathbf{5 6 0 , 9 8 0}$ | 419,469 |  |
| $\quad$ Bouth Collaboration and Job Central |  |  |
| $\quad$ Lighthouse | $\mathbf{6 0 4 , 5 2 4}$ | 687,911 |
| City of Toronto | $\mathbf{2 6 9 , 5 5 7}$ | 245,973 |
| $\quad$ Toronto Youth Job Corps | $\mathbf{6 8 , 5 4 7}$ | 68,547 |
| Toronto Social Services (Ontario Works) |  |  |
| Streets to Jobs | $\mathbf{0}$ | 72,205 |
| Miscellaneous income | $\mathbf{4 1 , 4 3 7}$ | 24,195 |
| Interest income | $\mathbf{1 6 5 , 9 0 8}$ | 161,334 |
| Amortization of deferred contributions | $\mathbf{( 1 2 3 , 2 0 0 )}$ | $(293,901)$ |
| Less: deferred funding for leasehold improvements |  |  |


|  | 2020 | 2019 |
| :---: | :---: | :---: |
| Expenses |  |  |
| Participants stipends, training allowance and benefits | 6,356,500 | 7,320,577 |
| Staff salaries and benefits | 6,414,018 | 6,247,760 |
| Program operating costs | 1,638,326 | 1,710,997 |
| Amortization of leasehold improvements and equipment | 165,908 | 161,334 |
| Other expenses | 865 | 516 |
|  | 14,575,617 | 15,441,184 |
| Deficiency of revenue over expenses | $(1,087,502)$ | $(696,169)$ |
| Operating fund deficit, beginning of year | (885) | $(1,719)$ |
| Transfer from Special Projects Fund |  |  |
| GAP - This Way Ahead | 301,978 | 195,063 |
| Citi Foundation | 240,348 | 215,349 |
| HSBC - Career Accelerator | 110,291 | 0 |
| RBC Foundation | 68,670 | 70,219 |
| Manulife | 62,059 | 51,386 |
| HSBC - Ask A Business Consultant | 52,983 | 77,688 |
| Starbucks | 0 | 39,298 |
| Additional restricted program supports | 150,571 | 0 |
| Annual transfer | 101,000 | 48,000 |
| Operating Fund deficit, end of year | \$(487) | \$(885) |



